

## Fulfillment Fees

This document will assist you with the calculation of Fulfillment by Amazon fulfillment fees.

### Step 1 - Calculate Storage Fee<sup>1</sup>

Use the table *Inventory Storage*. Storage fees are charged for all units stored in an Amazon fulfillment center, based on calendar quarter and your daily average volume (measured in cubic feet). You pay only for the space you consume.

### Step 2 - Determine Order Type

Use the table *Amazon.com Fulfillment* for any orders placed on Amazon.com.<sup>2</sup> Use the table *Basic Fulfillment* for any fulfillment shipments you request for orders placed elsewhere or for product removal.<sup>3</sup>

### Step 3 - Determine Unit Types

**Media, Non-Media and Oversize** – Media units include books, music, software, video games and videos (DVD, VHS). Non-Media units include everything else. An Oversize unit is one that is greater than 18" long x 14" wide x 8" high or weighing 20 pounds or more.

### Step 4 - Calculate Fulfillment Fee

#### – Amazon.com Fulfillment

- A Order Handling** – Add \$1.00 if your fulfillment order contains one or more Non-Media units.
- B Pick & Pack** – A fee is applied to each unit in your fulfillment order. If a unit is less than \$25.00, use the corresponding line for that individual unit. If the unit is \$25.00 or greater, use the corresponding line for that unit.
- C Weight Handling** – Multiply the total weight of each individual unit in your fulfillment order by \$0.40. The weight of any fulfillment order will be the sum of the individual weights of each unit in your shipment, rounded to the nearest tenth of a pound.

**TOTAL** – The sum of A, B and C is the fulfillment fee.

#### – Basic Fulfillment

- D Pick & Pack** – A fee is applied to each unit in your fulfillment order. Use the *First Unit* line to determine the cost of the first unit in your fulfillment order. Use the *Additional Units* line for the remainder of units in your fulfillment order. If there is at least one Oversize unit, it will be considered the first unit.
- E Shipping Method** – Determine a Shipping Method. For shipments with mixed unit types, use the highest applicable fee.
- F Shipping Weight** – Determine a Shipping Method. Multiply your total shipment weight by the applicable weight range line.

**TOTAL** – The sum of D, E and F is the fulfillment fee.

### Inventory Storage

This fee is assessed to every unit for as long as it's in Amazon's warehouse.

#### Monthly Storage (per cubic foot)

First, Second & Third Quarters	\$ .45 / cubic foot <sup>1</sup> per month
Fourth Quarter	.60 / cubic foot <sup>1</sup> per month

### Amazon.com Fulfillment

Use this table if the order was placed through Amazon.com.<sup>2</sup>

The total fee to process a fulfillment order is the sum of 3 parts:  
Order Handling + Pick & Pack + Weight Handling.

A Order Handling	MEDIA	NON-MEDIA	OVERSIZE
Per Order	N/A	\$ 1.00	N/A
B Pick & Pack (per unit)			
Units Priced Under \$25.00	\$ .50	\$ .75	\$ 3.00
Units Priced \$25.00 or Greater	1.00	1.00	3.00
C Weight Handling			
Per Pound	\$ .40	\$ .40	\$ .40

### Basic Fulfillment

Use this table for non-Amazon.com Fulfillment orders.<sup>3</sup>

The total fee to process a fulfillment order is the sum of 3 parts:  
Pick & Pack + Shipping Method + Shipping Weight.

D Pick & Pack (per unit)	MEDIA	NON-MEDIA	OVERSIZE
First Unit	\$ 1.00	\$ 1.00	\$ 3.00
Additional Units	.60	.75	3.00
E Shipping Method (per shipment)			
Standard Delivery (5-7 days)	\$ 1.50	\$ 4.50	\$ 7.00
Two-Day Delivery	7.00	7.50	10.00
Next-Day Delivery	14.00	14.50	17.00
F Shipping Weight (per pound)			
TOTAL WEIGHT OF UNITS	STANDARD	TWO-DAY	NEXT-DAY
1-15 Pounds	\$ .45	\$ .55	\$ 1.50
16-70 Pounds	.45	.70	1.75
71-150 Pounds <sup>4</sup>	.40	.85	2.00

1 - The cubic feet of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the Guidelines. Amazon will be entitled to make its own measurement of the cubic feet of any packaged unit or representative sample thereof, and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

2 - Amazon.com Fulfillment rates apply to orders that are placed on Amazon.com and qualify for shipping promotions and customer service, as detailed in the Fulfillment by Amazon Agreement. Pro-Merchant subscription fees apply.

3 - Basic Fulfillment rates apply to requests that are submitted by seller directly and cover transportation and handling only.

4 - The maximum weight for any single unit to be fulfilled by Amazon is 150 pounds. Please consult the FBA Merchant Manual for detailed information about product restrictions.

You may request that inventory be returned to you at anytime. Inventory removals will be billed at the same rate as Basic Fulfillment.